Discover your new talent connection
We understand it’s more challenging than ever for organizations seeking to recruit top talent—you need your new hires to be ready on day one to help solve your toughest challenges. Managers like you are looking to colleges and universities to produce students with the necessary skills and experience to make meaningful contributions to your organization. That’s why, at GMC, we do more than just help you recruit on campus. We partner with you to clarify your talent needs and design programs that add value to your organization. We help you develop long-term relationships on campus that grow your recruiting pipeline.

**We help you find the best student for the job.**
We work closely with organizations like yours by helping you design experiential programs that add value to your organization, while helping you find the best student for the job. When you are looking to make long-term hires you’ll have a pipeline of potential recruits in place. Our goals are to provide great employment outcomes for our students while making the recruiting process easier and more effective for you.

Contact us by phone or email any time to discuss your talent needs or whether an internship makes sense for your organization. We’re here to help you.

serena.eddy@greenmtn.edu  |  802-287-8352

Not sure where to begin? We can work with you to develop a program that produces a great experience for your company and for our students.

**What we offer**
- Internship development
  We’ll help you with all the details, including job descriptions, compensation, liability and effective supervision.
- Job shadowing
  Also known as an externship, this is a great way to meet potential recruits and provide them with an insider’s view of your organization.
- Class projects
  Our faculty can work with you to create substantive projects that put students to work finding innovative solutions to your toughest challenges.

**Benefits for your company**
- Tackle important projects. Our students provide help in areas where you don’t currently have adequate resources.
- See potential hires in action. This allows for a trial period and improves retention of new hires.
- Gain a fresh perspective. Bringing in young talent can reveal new possibilities for projects that might not have been evident, or support areas requiring technical expertise.

**The College’s Office of Career and Personal Development invites you to submit job postings to our online job resource (GMCJobLink) and sponsors regular career fairs and interview sessions with students.**

**What we offer**
- CAT Center interviews
  We can arrange a room in our CAT Center for your on-campus interviews. We will also set up an online session for first-round interviews.
- Job and internship fairs
  Attend our on-campus job fairs in the fall and spring to increase your visibility on campus and meet potential hires.
- GMCJobLink (our online career management system)
  Post job and internship opportunities at no charge, review candidate resumes, register for job fairs and other events, and set up interviews.

**Benefits for your company**
- Find just the right student for the job. We know our students. They are driven self-starters and creative problem solvers who are equipped to handle 21st century challenges.

**Our campus career office can help you make connections on campus.**

**What we offer**
- Campus visits
  We welcome you to meet with faculty and staff, tour campus, visit a class, deliver a workshop, or talk with students about your business.
- Career conferences
  Join employers, faculty, students and career professionals as we explore the nuances of the college-to-career transition.
- Free consultation
  We can meet at your location or on campus to discuss your organization’s talent needs and explore ways we might help you achieve your objectives.

**Benefits for your company**
- Build your brand. Expose students earlier to your organization; generate interest and name recognition that supports recruiting.
- Get connected. Tap into faculty expertise in areas that could benefit your organization.
- Extend your pipeline. Make campus connections among faculty, staff and alumni who can help you find good matches for positions when opportunities arise.

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The students we’ve hired as interns at Duke have been superb employees. The fact that several have moved on to full-time employment with the company is a testament to their quality. We find the students we’ve hired to be personable, industrious and prepared.

BOB CHARLEBOIS
Managing Director
Duke Energy

Swe recommended a simple fix to the operation that saves time, saves money, and improves upon our guest experience. During her second week we implemented her idea and the results have been fantastic.

JEFFREY IGOU
Director of Rooms
The Westin Portland

Not only is Hannah willing to take on any task—she does so with a surprisingly broad knowledge base. She’s flexible enough to pivot quickly to other priorities that demand attention.

BILL TEDROW
Executive Director
Little Church Theater

You can’t talk about our students without talking about passion. We are deeply committed to what we’re doing. And we love what we’re doing.

Tap into the talent network

GMC STUDENTS:
passionate curious dedicated

CONNECT WITH OUR OFFICE

SERENA EDDY
Director, Office of Career and Personal Development
serena.eddy@greenmtn.edu
802-287-8352

Serena Eddy enjoys providing students and alumni with thoughtful guidance—tailored to helping them achieve their individual goals—as they explore career options, acquire the skills to present themselves professionally, apply to grad schools, and seek meaningful employment. She has served as Associate Director of Career Services at both Boston College Law School and Harvard Law School and represented the U.S. in the 1992 Olympics in Barcelona as a member of the rowing team. Serena graduated from Harvard in 1987 with a degree in Psychology.

STUDENT PERSPECTIVE

CONNECT WITH OUR OFFICE

KERRI MUNRO
Employer Relations Manager & Special Projects Coordinator, Office of Career and Personal Development
kerri.munro@greenmtn.edu
802-287-2184

Kerri Munro, a 2003 graduate of the Fashion Institute of Technology, specializes in graphic design and event coordination. She has held a number of environmentally-focused positions, including advertising and design at Colorado-based High Country News. As Employer Relations Manager at GMC, Kerri designs promotional materials, coordinates programs and events, and is the primary liaison between the Office of Career and Personal Development and outside employers.

EMPLOYER PERSPECTIVE

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It may take years of research and development for a large company to bring a new product from the conceptual stage to the market. In contrast, a class of 16 GMC students designed and built OTIS, a portable independent living space, in 16 weeks.

**OTIS (OPTIMAL TRAVELING INDEPENDENT SPACE)**

**THE PROJECT**

It may take years of research and development for a large company to bring a new product from the conceptual stage to the market. In contrast, a class of 16 GMC students designed and built OTIS, a portable independent living space, in 16 weeks.

**OUTCOMES**

In this highly collaborative process, students were challenged to build a sturdy but lightweight structure that could be transported on a 5x8-foot trailer. Through intensive prototyping, they developed a consensus on design. Then, small group work teams developed the plumbing, structural, electrical, and photovoltaic systems. The process built communication, problem-solving, team-building and practical skills.

Launching a startup company, managing an on-campus coffee house, designing and building a transportable eco-home—these are a few examples of what Green Mountain College students accomplish during their academic careers. As students progress through the GMC curriculum, they learn how to synthesize ideas, solve problems and work as a team in real enterprises and projects. By the time they enter the working world, students have already demonstrated many professional-level skills.

**TRICKS ‘N TREATS RAIL JAM**

**THE PROJECT**

It was October and Killington Mountain—home of the College’s Killington School of Resort Management—was not open for skiing yet. The nearby Wobbly Barn had an annual Halloween party that attracted lots of patrons. Could we kick off the ski season around Halloween and involve locals as well as students? Idea: let’s put on an amazing event!

**OUTCOMES**

The KSRM students planned and executed a “Tricks ‘n Treats Rail Jam.” Students stopped at local ice rinks to gather snow shavings. They used the white stuff to build competition features, obtained sponsors and judges, sold tickets, and handled all aspects of marketing and food and beverage provisioning. The “Tricks ‘n Treats Rail Jam” has become an annual event involving upwards of 300 competitors.

**GREEN MOUNTAIN COLLEGE COFFEE HOUSE**

**THE PROJECT**

The GMC campus lacked a central location where students could gather in the evening for food, entertainment and companionship. It was a classic market opportunity. Students took up the challenge by establishing the Coffee House. Over the last three years the student managers have grown sales by a factor of ten.

**OUTCOMES**

Students developed hands-on skills by expanding the menu, certifying the kitchen, negotiating with suppliers, improving processes and working with student staff to deliver great customer service. The Coffee House is now an entirely student-run operation self-funded through profits.

**MODEL UNITED NATIONS**

**THE PROJECT**

In competitive challenges that require collaboration and creativity, our students excel when they represent GMC against much larger schools. Recently, a GMC delegation traveled to the National Model United Nations conference in New York City where they represented the African nation of Togo.

**OUTCOMES**

GMC students won several awards in a competition attended by more than 5,500 students around the world, representing hundreds of colleges and universities. The GMC team won the second highest honor, the Distinguished Delegation award. Salima Mahamoudou ’16 won the Outstanding Position Paper, written for the United Nations Environmental Program committee, and Bianca Zanella ’15, was selected as rapporteur for the UN Habitat committee.

**WE ARE PROBLEM SOLVERS**
Lian Kariuki launched herself into leadership starting at the end of high school in Nairobi, Kenya, when she was accepted into the Oxfam International Youth Partnership program as a Kenyan Ambassador to India. She returned from India to Kenya, at the age of 19, with a plan to begin a nonprofit called Adopted Dreams for the Kenyan Youth living in slums.

With the help of other young professionals, Lian taught vocational skills such as carpentry, welding, and sewing to youth and women. As part of the Women Empowerment program at Adopted Dreams, she helped women create eco-friendly shopping bags, so that they could use money from their sales as “an investment in their dreams of school or to take care of their family.”

“...The reason I called it Adopted Dreams is because I wanted to convey that every dream can come true. It depends on you being focused, consistent, and putting work into it.”

Lian has shown a similar commitment to improving the GMC community as well. As the president of the Intercultural Center (ICC), co-head delegate of Model United Nations, International Awareness Club (IAC) vice-president, and Diversity Committee student representative, she has been consistently involved in creating change on campus.

we are
Self Starters

We’ll be self-starters for your organization, too. Green Mountain College students have creative ideas, along with the grit and initiative to make those ideas become a reality. They don’t require an instruction manual to get the job done. In our highly experiential curriculum, our students use class assignments to gain practice in creating change at GMC and in our local communities.

Working Towards Dreams through Sustainable Involvement

Lian Kariuki: Class of 2015
Dual major: Sustainable Business and Sociology/Anthropology
majoring in Innovation

Green Mountain College alumni are making game-changing contributions to their organizations and communities. They seek opportunities to solve problems in creative ways and they’re not afraid to take on tough challenges. GMC graduates provide proof that our students are ready to face the challenges of today’s changing workplace with adaptability, creativity, and the ability to assimilate new information quickly.

Promoting Sustainable Agriculture by Reinventing the Bean Burger

Joe Bossen: Class of 2008
Self-designed major: Sustainable Enterprises
Distinction: 2014 Vermont Young Entrepreneur of the Year

“I didn’t see anyone else putting together products that sincerely addressed dietary concerns, nutrition, and durable communities, or help put our carbon-intensive lifestyles in check.”

Joe started exercising his entrepreneurial muscles as an undergraduate, founding Prudent Fuels, a small community-based co-op in Poultney. Prudent Fuels never took off, but Joe kept developing new ideas for business ventures that combined his entrepreneurial instincts with a strong social consciousness. “I didn’t see anyone else putting together products that sincerely addressed dietary concerns, nutrition, and durable communities, or help put our carbon-intensive lifestyles in check,” he says.

In the winter of 2010, Joe arrived at the Rutland farmer’s market with about 20 varieties of bean burgers. The location served as a great laboratory for market research and helped him develop relationships with local growers. Joe now sources his beans, vinegars, vegetables, salts, and herbs from a number of farms in New England, but the primary market is in Vermont. Vermont Bean Crafters is now distributed to over 2,000 wholesale customers including stores, schools, hospitals, restaurants, and ski areas throughout the northeast.
Real World Experience

Green Mountain College students develop skills through internships, co-ops and service learning programs before they graduate.

A3A SOLAR
Jacksonville, FL
Dakota Dodson ’17

ANOTHER WAY SCHOOL
Park City, UT
Madison Gillen ’17

ASAP INDUSTRIES
Houma, LA
Allison Wadsworth ’15

BOBGEN PROJECT
Boston, MA
Hayden Smith ’16

BOSTON AQUARIUM
Boston, MA
Lara Baxter ’13

BRUNENBURG CASTLE
Dorf Tirol, Italy
Satira Lord ’10

CARVING STUDIO & SCULPTURE CENTER
Rutland, VT
Margaret Scherer ’11

CENTENARY SUMMER SCHOLARS
Hackettstown, NJ
Elizabeth Campbell ’12

CHAMPLAIN VALLEY NATIVE PLANT RESTORATION NURSERY
Poultney, VT
Christopher Stephenson ’17

CONN. UNDERWRITERS INC.
Middletown, CT
Lan Tran ’14

CONNECTION CABARET THEATER
Berlin, CT
Rebecca Fazzino ’17

GREEN MOUNTAIN POWER ENERGY INNOVATION CENTER
Rutland, VT
Russell Stone ’15

INSTITUTE FOR COMMUNITY INCLUSION
Boston, MA
Catherine Jockell ’12

KITTEN HAWK HANG GLIDING
Nags Head, NC
Matt Masters ’13

MAYO CLINIC
Rochester, MN
Thanh Nguyen ’17

NATURE CONSERVANCY
Poultney, VT
Isaya Chirachaturaphak ’17

NAVDANYA BIODIVERSITY FARM
Dehradun, India
Nicole Muschinske ’17

NOLS
Palmer, AK
Alex Sutfins ’17

OFFICE OF U.S. SENATOR BERNIE SANDERS
Washington, DC
Laela Barre ’10

ONE COMMON UNITY
Washington, DC
Natalie House ’16

PARADISE ADVENTURE COMPANY
Gardiner, MT
Cullen MacAndrew ’17

STARWOOD HOTELS AND RESORTS WORLDWIDE
Portland, OR
Swe Zaw Oo ’16

UNITED NATIONS FRIENDSHIP AMBASSADORS FOUNDATION
New York, NY
Seraphina Mallon-Breiman ’16

THE WETLANDS INSTITUTE
Stone Harbor, NJ
Anna Caputo ’16

WILDLIFE CONSERVATION SOCIETY (WCS)
Brooklyn, NY
Tynazha Jones ’17

AMERICAN GEOGRAPHICAL UNION
Centennial Program Coordinator
Washington, D.C.
Lis Wight, MSES ’16

AMERICAN UNIVERSITY
JD Program
Washington, DC
Nick Ravotti ’14

ARIA INTERNATIONAL
Vice President of Supply Chain
San Francisco, CA
Gina Del Vecchio MBA ’08

BANK OF NY MELLON
Accounting and Reporting Specialist
Everett, MA
Cleopass Nakoma ’14

BETH ISRAEL DEACONESS MEDICAL CENTER
Research Assistant
Boston, MA
Branna Alimonti ’16

BLU-BIN ENTERPRISES
Founder and President
Burlington, VT
Dan Riley ’11

BANK FOR FOREIGN TRADE OF VIETNAM
Operational Risk Analyst
Hanoi, Vietnam
Duong Vo ’13

CENTERPOINTE COMMUNITY BASED SERVICE
Case Manager
Indianapolis, IN
Jesse Winings ’16

CITY YEAR
Teacher
Los Angeles, CA
Elizabeth Campbell ’12

CONSULTING ARCHAEOLOGY PROGRAM, VWM
Archaeological Field Technician
Burlington, VT
Meadow Coldon ’12

CULTIVATING COMMUNITY
Director of Finance & Administration
Portland, ME
Sharon Martell ’10

DARTMOUTH COLLEGE
PhD in Cellular & Molecular Biology
Hanover, NH
Jennifer Conrad ’11

DAVEY RESOURCE GROUP
Inventory Arborist
Worcester, MA
Elizabeth Stefanik ’13

DUBBE MOLDER ARCHITECTS
Marketing Director
Jackson, WY
Myranda Hanel ’16

DUKE ENERGY
Renewable Energy Systems Analyst
Charlotte, NC
Mark Thiong’o ’12

ENERGYWATCH, INC.
President and Cofounder
New York City
Jay Raphaelson, MBA ’09

GENZYME BIOTECH
Assistant Supervisor
Framingham, MA
Jacqueline Caster ’13

GREEN MOUNTAIN POWER
Energy Infrastructure Coordinator
Waterbury, VT
Jenna Cahn ’19

HOFSTRA UNIVERSITY
Engineer
East Hanover, NJ
Anna Caputo ’16

INCLUSION INSTITUTE FOR COMMUNITY BASED SERVICE
Head Climbing Guide/Kayak Instructor
Salida, CO
David Goff ’14

J.K. ADAMS
Product Designer & Model Builder
Dorset, VT
Justin Mackey ’17

KATHERINE CARVAJAL
Engineer
East Hanover, NJ
Katherine Carvajal ’12

KELLY KELLY
Manager of Retail Operations
Lakeville, MN
Kathleen Nier ’12

LARA BAYNE
Travel Coordinator
Burlington, VT
Sarah Martin ’16

LARA WADSWORTH
Consumer Engagement Director
Portland, ME
Cheryl Mazzucco ’16

LATHAM BEAN
Senior Project Manager
Burlington, VT
Kira Goodwin ’16

LAWRENCE REMSEY
Engineer
Everett, MA
Robert Thompson ’16

LIZ WIGHT
Director of Supply Chain
Seattle, WA
Natalie Brown ’16

MARY FRANCES
Manager of Retail Operations
Lakeville, MN
Keith Nier ’12

MARION PETERSON
Office Manager
Burlington, VT
Susan White ’16

MARGARET SCHERER
Office Manager
Burlington, VT
Ginny Johnson ’16

MISSIONARY SCHOLARSHIP FUND
Dean of Students
Boston, MA
Jennifer Doran ’15

NATIONAL PARKS CONSERVATION ASSOCIATION
Preservation Specialist
Montpelier, VT
Cory Morra ’16

NARRAGANSETT BAY NATURAL ESTUARINE RESEARCH RESERVE
Instructor
New London, CT
Rahul Shah ’16

NORWICH UNIVERSITY
Assistant Professor
Northfield, VT
Jennifer Davis ’16

ORCHARD PARK
Portfolio Manager
Connecticut’s Green Mountain Power
Waterbury, VT
Colleen Reilly ’15

PATRICK GIBRAN
Director of Business Development
Lexington, MA
Natalie Eagan ’16

POTTER FARM
Founder and President
Burlington, VT
Catherine Jockell ’12

RHYTHMS IN MUSICAL PERFORMANCE
Director of Finance & Administration
Portland, ME
Tara Beamer ’16

SAM SUN OF VERMONT
Executive Director
Burlington, VT
Ann Lally ’16

SUNSHINE CRAFTERS
Office Manager
Waterbury, VT
Antonina DiNatale ’13

TINA SMITH
Office Manager
Burlington, VT
Lisa Soden ’16

VERMONT BEAN CRAFTERS
President and Founder
Pittsfield, VT
Natalie Eagan ’16

VERMONT CITY MUSEUM
Director of Marketing
Burlington, VT
Rachel Brown ’16

VERMONT FIRE AND WILDLIFE
Fisheries Technician
Rutland, VT
Douglas Bishop ’17

WEISS-AUG COMPANY
Engineer
East Hanover, NJ
Katherine Carvajal ’12

Our students achieve success in a wide variety of fields around the world.
Founded in 1834, Green Mountain College is a residential liberal arts college with undergraduate and online graduate programs. We have a sustainability-focused mission and use a highly experiential approach toward education. GMC is an authentic innovator, renowned for academic programs that enable students to address present and future challenges.

Our strategic plan **Sustainability 2020** sets ambitious targets for GMC for this decade and serves to keep us—and our students—at the forefront of sustainability innovation in higher education.

GMC received a perfect “green rating” for the past four years in the *Princeton Review’s Best Colleges* guide.

GMC is the only private college to land on *Sierra magazine’s top 10* list of sustainability valedictorians four of the last five years.

Benchmarked against all 568 institutions appearing in the 2013 *National Survey of Student Engagement (NSSE)*, GMC was among the top 10% of schools in reflective and integrative learning, student-faculty interaction and high-impact educational practices.

In 2012, Green Mountain became the nation’s **first climate neutral campus** through a strategic combination of efficiency, clean energy and local carbon offsets.

CONTACT OUR OFFICE OF CAREER AND PERSONAL DEVELOPMENT TO:

- **Build campus relationships:** visit our campus, attend our career conference, set up a free consultation with us.
- **Develop experiential programs:** set-up an internship, explore job shadowing, sponsor a class project.
- **Recruit for positions:** conduct on-campus interviews, attend a career fair, post a position to our GMCJobLink.

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